

[illegible]

SPECIALIZED
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AIR SOLUTIONS

Construct Connect Instructions for Representatives

Construct Connect: Initial Review by the Representative

Semco Sales Leads
To
This message was AutoForwarded.
Email_ProjectList Monday, October 19, 2020 5-54-47-637386836875968035-1.xls
29 KB

In an effort to partner with you, our FläktGroup SEMCO team has identified these opportunities in your area on the ConstructConnect lead generation tool. These opportunities are new or have had a newly changed sales stage. Both of these are most likely of interest to you. We recognize that you may be aware of several of the opportunities, and in fact, you may be ahead of us. If you need more information on a job, please contact your regional sales team members. We hope this assistance will be of value to you, and, when quoting these jobs, we hope you will consider our team work and partnership. As always thank you for all you do on behalf of FläktGroup SEMCO.

From: donotreply@constructconnect.com <donotreply@constructconnect.com>
Sent: Monday, October 19, 2020 4:55 AM
To: Semco Sales Leads <SalesLeadGen@flaktgroup.com>
Subject: Rep Company Name - 3 new and updated projects for 10/19/2020

[EXTERNAL EMAIL] DO NOT CLICK links or attachments unless you recognize the sender and know the content is safe.

This E-Mail message was automatically created in Insight; by ConstructConnect. Please do not reply to this email.

Dear ADS-Marketing,

It's a fact: COVID-19 is disrupting construction. You need to know if projects are getting pushed, put on-hold, or outright cancelled. Don't get caught short - [Download the free report](#)

Insight has found 3 projects that matched your search Rep Company Name since your last email on: 10/12/2020.
A matching excel export is attached for your convenience, also, for the next 5 days you can access the matching projects [here](#).

Get the Insight App
Utilize all of Insight's data and tools from anywhere

Project ID	Project Name	Project Value	Project Address	City	State/Province	Stage	Bid Date	Bid Time	Last Update	Update
11005706048	Mercy Family Care Center	\$90,000,000	1000 N Village Ave	Rockville Centre	New York	Construction Documents			10/16/2020	Project Details or Scope was Added/Updated
11003767929	United Nations Apartment Hotel	\$8,000,000	302 E 45th St	New York	New York	Construction Documents			10/14/2020	Project reviewed, Stage confirmed as Construction Documents

Representatives receive 1-2 emails each Monday morning listing projects in the planning and bidding stages.

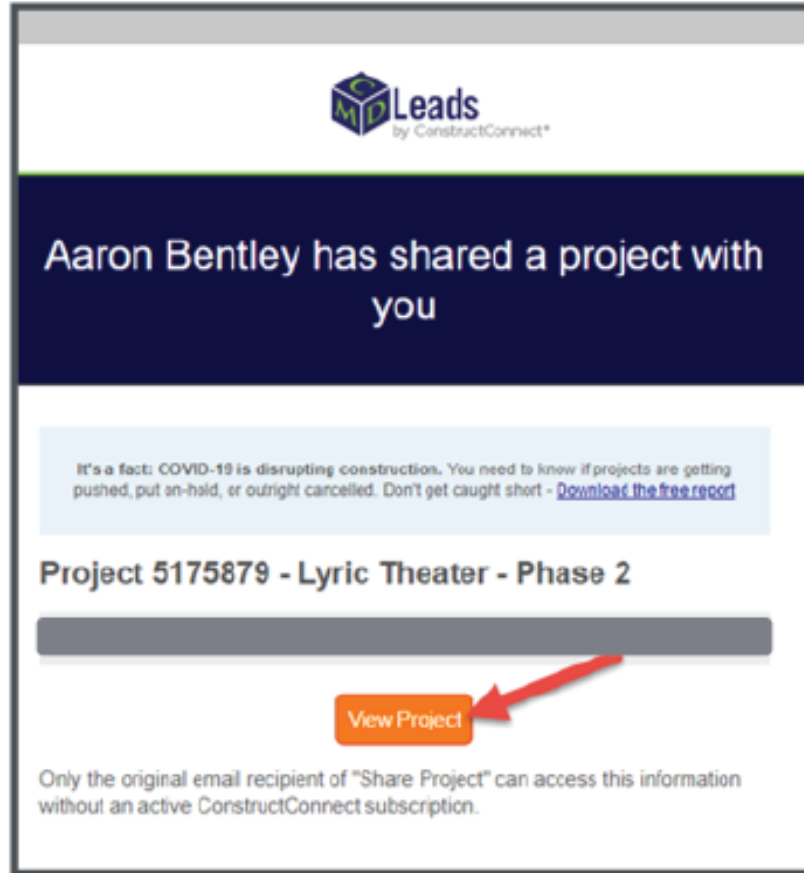
Representatives can review the opportunities in the body of the email or by opening the attached excel document.

They will then need to email their FläktGroup SEMCO Regional Sales Manager with the specific project or projects they would like to have shared with them.

Construct Connect: How the Representative Creates an Account

customercare@constructconnect.com

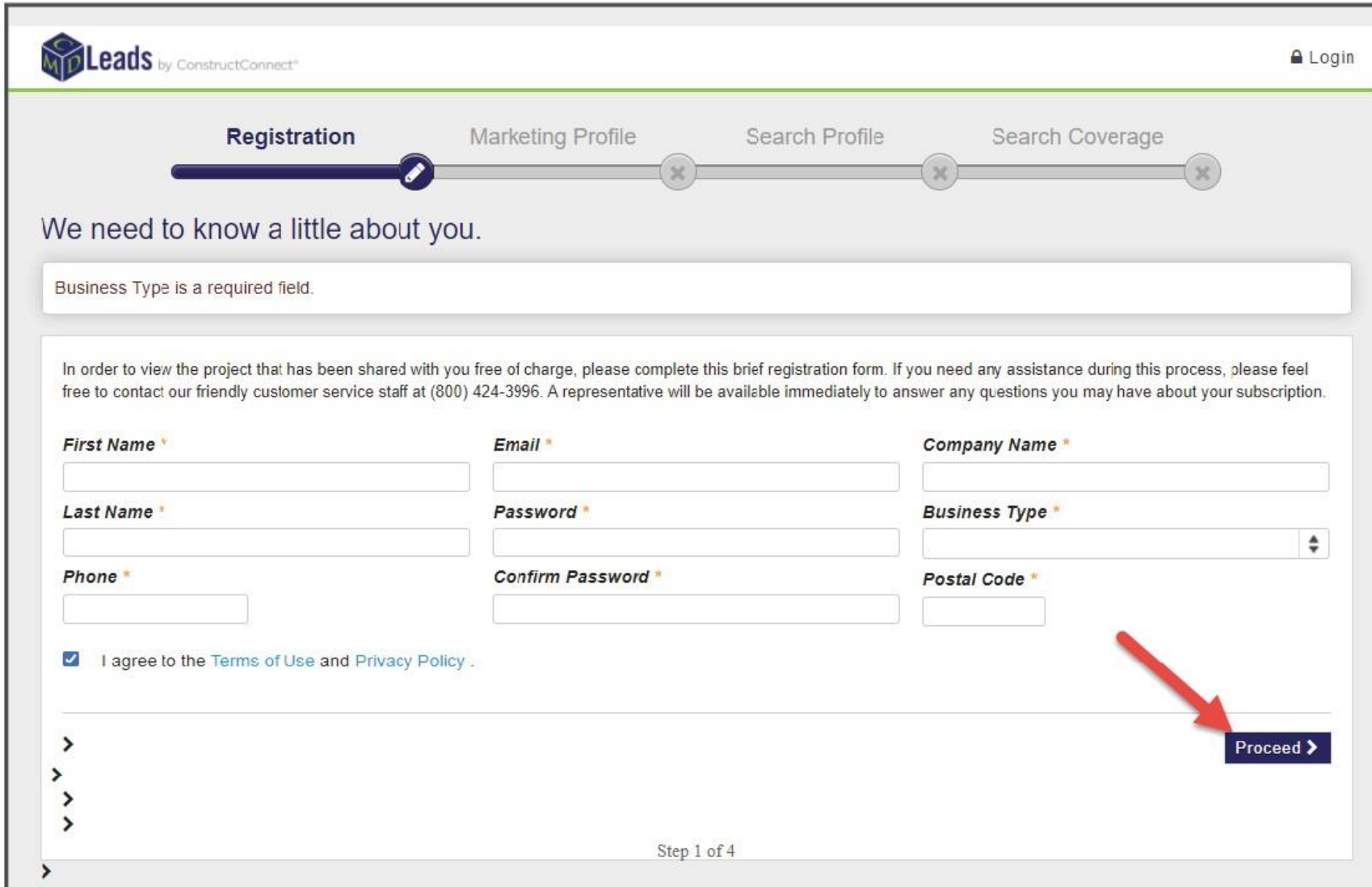
Aaron Bentley has shared a project with you Aaron Bentley has shared a project with you



An email will arrive from customercare@constructconnect.com

Representatives will open the email and click on the “view project” button.

Construct Connect: How the Representative Creates an Account



The image shows a web browser window displaying the 'MPL Leads by ConstructConnect' registration page. At the top, there is a progress bar with four steps: 'Registration' (active, highlighted in blue), 'Marketing Profile', 'Search Profile', and 'Search Coverage'. Below the progress bar, the text reads 'We need to know a little about you.' A message box states 'Business Type is a required field.' The registration form includes fields for First Name, Last Name, Email, Password, Confirm Password, Company Name, Business Type (a dropdown menu), Phone, and Postal Code. A checkbox is checked, indicating agreement to the Terms of Use and Privacy Policy. A red arrow points to the 'Proceed >' button. The bottom of the form indicates 'Step 1 of 4'.

Registration Marketing Profile Search Profile Search Coverage

We need to know a little about you.

Business Type is a required field.

In order to view the project that has been shared with you free of charge, please complete this brief registration form. If you need any assistance during this process, please feel free to contact our friendly customer service staff at (800) 424-3996. A representative will be available immediately to answer any questions you may have about your subscription.

First Name *

Last Name *

Phone *

Email *

Password *

Confirm Password *

Company Name *

Business Type *

Postal Code *

☒ I agree to the [Terms of Use](#) and [Privacy Policy](#).

Proceed >

Step 1 of 4

The first time a representative tries to view a project, they will have to register a free account with Construct Connect.

After the initial setup they will be taken directly to the project information.

Fill out the required field and then click "Proceed."

MD Leads by ConstructConnect™ Login

Registration **Marketing Profile** Search Profile Search Coverage

Tell us about your business.

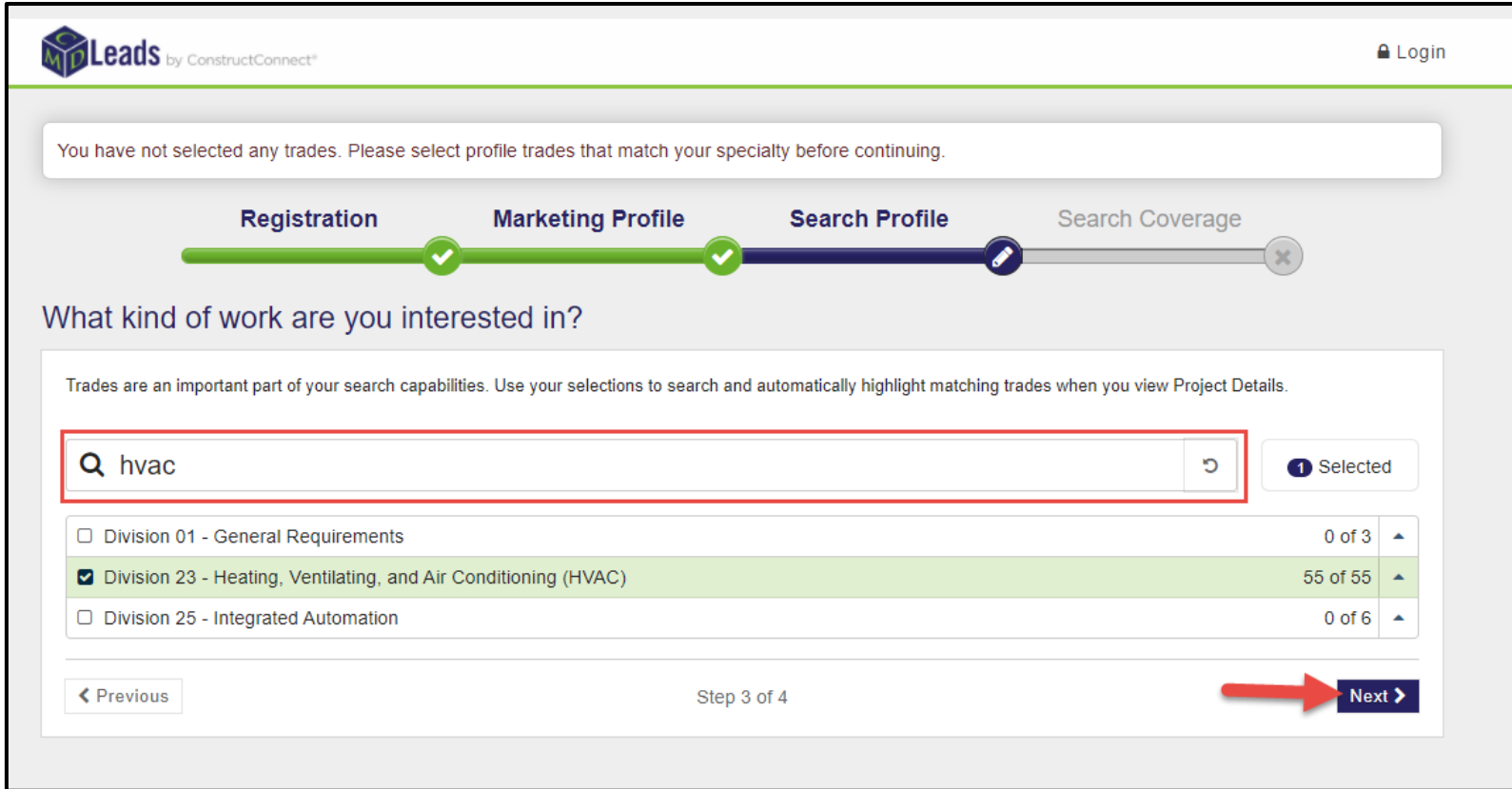
This information is used to create your first saved search and set up analytics that will quickly and easily identify projects that match your preferences and capabilities.

Company Details	Business Profile	Preferred Building Use
Address Line 1 * 	Business Type * 	☐ Elderly Care / Assisted Living
Address Line 2 	Avg Job Size * 	☐ Financial
Postal Code * Q	Sector * Public Private Both	☒ Fire / Police
Verify Location * Centralia, MO 65240 USA	Established * 	☐ Hotel / Motel
Web Address http://www.example.com	Insured * <input checked="" type="button" value="Yes"/> No	☐ Industrial
	Licensed * <input checked="" type="button" value="Yes"/> No	☒ Jails / Prisons
	Union * Yes <input checked="" type="button" value="No"/>	☐ Medical
	MWBE ? * <input checked="" type="button" value="Yes"/> No	☒ Military
		☐ Multi-Residential
		☐ Municipal

Step 2 of 4 Next >

Fill out the additional company information to complete the marketing profile.

Click "Next" to continue.



The screenshot shows the 'Construct Connect: Search Profile' interface. At the top, there's a 'CML Leads by ConstructConnect' logo and a 'Login' button. A message states: 'You have not selected any trades. Please select profile trades that match your specialty before continuing.' Below this is a progress bar with four steps: 'Registration' (completed with a green check), 'Marketing Profile' (completed with a green check), 'Search Profile' (active with a pencil icon), and 'Search Coverage' (disabled with a grey X). The main heading is 'What kind of work are you interested in?'. A subtext reads: 'Trades are an important part of your search capabilities. Use your selections to search and automatically highlight matching trades when you view Project Details.' A search bar contains the text 'hvac'. To the right of the search bar is a 'Selected' button with a '1' icon. Below the search bar is a list of trade categories with checkboxes and counts:

Trade Category	Count
☐ Division 01 - General Requirements	0 of 3
☒ Division 23 - Heating, Ventilating, and Air Conditioning (HVAC)	55 of 55
☐ Division 25 - Integrated Automation	0 of 6

At the bottom, there is a '< Previous' button, 'Step 3 of 4' text, and a 'Next >' button with a red arrow pointing to it.

**Type HVAC into the search bar
and click the box next to Division
23 – HVAC.**

Click “Next” button to continue.

 **MP Leads** by ConstructConnect® Login

Registration

Marketing Profile

Search Profile

Search Coverage

Where do you want to work?

Using either the check boxes to the left or the map to the right, select the exact counties in which you are looking to work. You will be able to reference this selection in advanced search to narrow the results to this coverage area and further refine your Profile Search.

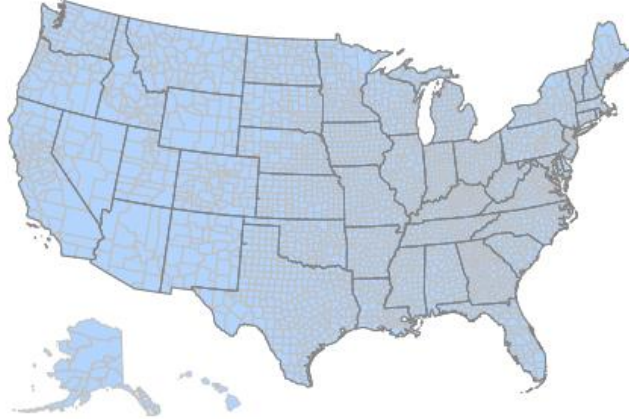
Select Coverage Area

☐ Canada	0 of 11	+
☐ Canada	0 of 0	+
☐ Canada	0 of 2	+
☒ US	51 of 51	+
☐ US Territories	0 of 11	+

Selection Preview

+

-



Note: Modifying your coverage area does not limit your search capabilities.

← Previous

Step 4 of 4

Finish →

Use the check boxes to select the desired search coverage.

Click “Finish” to complete your registration.

Construct Connect: How the Representative Views the Project

Leads

by ConstructConnect

Dashboard

Search

Notifications

Folders

Project ID

Help & Training

Joe R.

Settings

Messages

Power

Your access is limited.

To access additional data and features available to subscribers, including projects, companies, contacts, and advanced tools, [Contact](#) your sales representative now!

Lyric Theater - Phase 2

Project Details

Documents

Notes

Share

Email

Print

Tour

Project Tabs

View all the pertinent information relating to this project. If available, project Documents can be accessed, viewed and downloaded. The Project Notes tab allows you to save your personal comments and attach them to a project. Upgrade to share projects with contacts who are not paid subscribers using Project Share. Print details or create a PDF and save project details to your device.

Next

Contracting Method

Open GC Bidding

Sector

Public - City

Estimated Value

\$1,250,000

Square Footage

8,385

Solicitation #

2020-0014, PE2020106, 2007....

Building Use

Theaters / Auditoriums

Completed plans call for the renovation of a 10,210-square-foot, one-story above grade theater / auditorium.

to the first floor for the interior of the theater and lobby space. Work includes all mechanical, electrical and plumbing system associated with the renovation . F. Construction Contract: Bids will be received for the following Work: 1. General Contract (all trades). 1.2 BID SUBMITTAL AND OPENING

BID SECURITY A. A Bid Bond is not required.

TIME OF COMPLETION A. Bidders shall begin the Work on receipt of the Notice to Proceed and shall complete the Work within the Contract Time they indicate on the Bid Form.

BIDDER'S QUALIFICATIONS A. Bidders must be properly licensed under the laws governing their respective trades and be able to obtain insurance and bonds required for the Work. A Performance Bond, a separate Labor and Material Payment Bond, and Insurance in a form acceptable to Owner will be required of the successful Bidder.

PROPOSED - BASEMENT - 575 SF

FIRST FLOOR - 7,810 SF

MEZZANINE - 1,825 SF

Project Events

Est. Start Date

12/07/20

Bid Date

11/05/20 at 2:00 PM ET

Details: Online bid opening - Bid-date extended from 10/27/2020 to 11/05/2020 Owner will receive sealed bids Owner will consider bids prepared in compliance with the Instructions to Bidders issued by Owner, and delivered as follows Location: Receptionist desk at the main entrance: 16531 Russell St., St. Paul, Virginia 24283. B. Bids will be thereafter opened in the presence of the bidders and read aloud .

Pre-Bid Meeting

10/13/20 at 1:30 PM ET

Important Dates

Project Updated

Oct 23, 2020

Bid Date

Nov 5, 2020

Est. Start Date

Dec 7, 2020

View All Events

History

Location



Broad St
Saint Paul, Virginia
24283
Wise County
Big Stone Gap, VA Region
United States

The new user will be given a short tutorial on how to use the website.

The user can view project specific information including plans, specs, contact information, and important dates.

Construct Connect: How the Representative Views the Project

Leads by ConstructConnect® Dashboard Search Notifications Folders Project ID Help & Training Joe R.

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Lyric Theater - Phase 2

Project Details Documents Notes Share Email Print Tour

Project ID #5175879	Status GC Bidding	Contracting Method Open GC Bidding	Sector Public - City	Estimated Value \$1,250,000	Square Footage 8,385	Solicitation # 2020-0014, PE2020106, 2007....
Project Type Renovation	Bonds Perf (100%) Payment (100%)	Building Use Theaters / Auditoriums				

Description

Renovation of a theater / auditorium in Saint Paul, Virginia. Completed plans call for the renovation of a 10,210-square-foot, one-story above grade theater / auditorium.

Project Description: Project consists of Interior renovation to the first floor for the interior of the theater and lobby space. Work includes all mechanical, electrical and plumbing system associated with the renovation. F. Construction Contract: Bids will be received for the following Work: 1. General Contract (all trades). 1.2 BID SUBMITTAL AND OPENING

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[View All Events](#) [History](#)

Location

Broad St
Saint Paul, Virginia
24283
Wise County
Big Stone Gap, VA Region
United States

Additional assistance and training is available by clicking on the “Help & Training” button.

This allows the user to access live chat, provide feedback, access support videos, and training material.

There is also a link to customer service if needed.